



club banora
Golf Club

Golf Section
Annual Report
2011-2012

10 March 2012

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Management Committee Members

| | |
|---------------------------|------------------|
| President: | Ken Culpitt |
| Vice President: | Judy Stephen |
| Secretary: | June McFadden |
| Treasurer: | Ray Tume |
| Men's Captain: | Ken Mount |
| Ladies' Captain: | Carmel Atkinson |
| Veterans' Captain: | Max Jessop |
| Men's Committee Member: | Michael Flanagan |
| Ladies' Committee Member: | Helen Smith |

2012 ANNUAL GENERAL MEETING AGENDA

TUSCANY ROOM ON SATURDAY 10TH MARCH AT 2.00PM. DST.
REGISTRATION FROM 1.30PM DST.

BUSINESS

- Consideration and adoption of the Annual Report including President and Captains Reports
- Presentation and adoption of the Balance Sheet, and Financial Statements
- Notices of Motion

Constitutional Change Proposals

4. Management Committee Item (ix) - Moved Chris von Opplen Seconded Ken Culpitt
Replace existing with

Members of the Management Committee shall hold office for a period of one year. With the exception of the first year of the section, where the elected President, Vice President, Secretary and Treasurer will serve out their term until 2013.

Rationale:

It is understood that some members are deterred from nominating for Management Committee positions due to the two year commitment. By changing the period of office to one year it is believed that more members will nominate for Management Committee position.

Also an exception is specified to allow Management Committee members elected in July 2011 to continue in their elected positions until March 2013.

15. Notices of Motion - Moved Chris von Opplen Seconded Ken Culpitt
Replace Paragraph One with

The Secretary shall call for nominations and Notices of Motion at least six (6) weeks prior to the date of the Annual General Meeting. The call for nominations including a nomination form and Notices of Motion shall be in writing to each section member either by email or post. The closing date for nominations shall be not less than thirty one (31) days prior to the Annual General Meeting and all nominations and Notices of Motion shall be displayed on the Section Notice Board not less than twenty-one (21) days prior to the Annual General Meeting.

Rationale:

It is considered to be in the best interest for the Golf Section if all members are aware of the AGM and have ready access to nomination forms. The Section Notice Board does not easily provide the opportunity. A mail out will ensure maximum input and return from the member base.

Email notification is included for member and logistical convenience.

19. NOTICE BOARD - Moved Chris von Opplen Seconded Ken Culpitt
Replace existing

For the purpose of the Constitutions and Rules, the Notice Board provided in the Section shall be taken as the Official Notice Board for the posting of all notices as required under the Constitutions and Rules. A notice placed on the Official Notice Board should also be placed on the section's Official Website at the same time. A notice posted on the Notice Board shall be deemed to be sufficient notice to members of any meeting, event or other matter that requires notification or advice to members under the Constitutions and Rules with the exception specified in Section 15. Any By-laws

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made under the Constitutions and Rules shall come into force and have the full authority of a By-law of the Section on being posted on the Notice Board.

Rationale:

Use of the Notice Board requires a change to reflect the exception proposed in the amendment to Item 15 Notices of Motion. If the change to Item 15 does not pass then the proposed change to Item 19 should lapse.

- General Business that may be brought forward in accordance with the Constitution and Rules.
- Confirmation of officers for the coming year

Men's Captain – Nominee Mike Flanagan
Nominated By Chris von Opplen Seconded By Ken Culpitt

Ladies' Captain – Nominee Anne Foster
Nominated By Myra Biggar Seconded By Pamela Quiggin

Veterans' Captain – Nominee Max Jessop
Nominated By Wayne Martlew Seconded By Ron Sammons

Men's Committee Member – Nominee Chris von Opplen
Nominated By Mike Flanagan Seconded By Ken Culpitt

Ladies' Committee Member – Nominee Helen Smith
Nominated By Carmel Atkinson Seconded By Mardi Mason

JUNE MCFADDEN
HONORARY SECRETARY

President's Report

I am pleased to report on the first year achievements of the formation Management Committee for the Club Banora Golf Club which is an internal section of Twin Towns Services Club. I sincerely thank everyone for their support and effort of balancing future planning with the requirements of day to day operation.

Transition

The Committee initially focused on transition from the three section structure and then on building new ways to allow members to improve their golfing experience at Club Banora. The Management Committee moved quickly to establish sub committees headed by the Captains so that there was continuity in the daily competitions. In most cases the Captains' sub committees comprised members who were already supporting the competitions. Thank you again to the Captains and their sub committees for ensuring that the competitions continued in a business as usual way.

At its early meetings the Management Committee focused on the long and short term strategic requirements for establishing the single Golf Section. The Committee worked with Twin Towns to confirm a Club Banora Golf Club logo and created membership and finance sub committees. The Committee recognised that technology can play an important part in supporting members and accordingly established a technology and productivity working group to look at the issues around technology implementation. Thank you to those who contributed to these important sub committees and I fully endorse the section of the Annual Report covering the subcommittee achievements.

Member Communication

Priority was given to improving communication with members. The Committee introduced face to face briefings, a series of newsletters about key issues, a Club Banora Golf Club website, a corporate email address – golfcommittee@twintowns.com.au and a suggestion box. Even with these initiatives there remains a place for the Committee to work more on communication with members.

The Committee also strengthened formal communication with third parties using the corporate email address rather than personal email from the Secretary.

Improved Competition Management through Technology

Significant progress was made with using technology to support members. Personal golf cards were introduced in November and soon after hole by hole score entry through the touch screen. The extended score entry provided a major improvement to managing competitions. Members saw this through the Leader Board which now correctly shows count backs, nearest the pin detail and shortened lead times to presentations. Disqualification due to incorrect recording of player handicap has not occurred since the personalised cards were introduced.

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The work load for managing competitions is substantially reduced. Many of the past checks conducted by the card checkers and handicappers are no longer required. The Match Committee / Captains have taken a more consistent approach to advice given to Golflink where competition cards are not returned after play. Overall the Captains and their teams working on compiling the competition results operate under far less pressure.

It is important that the past effort of the handicappers is recognised. They played a critical role in protecting the integrity of our Game which is predominately based on handicaps. Thank you to Steve Williams, Leon Anesbury, Hayden Gilbank, Mary Hogan and Diane Hughes for their dedication to the handicapping task.

Steve has a long service record to Club Banora Golf including as Captain. In recent years he has taken the lead role in maintaining Men's member details, updating Golflink for new and retiring members as well as sending letters of welcome to new members. A special thank you to Steve for this time and commitment. The Committee wishes you well in your upcoming travelling adventures.

Computer System Upgrade

A major overhaul of the computer system is completed after many years of little maintenance. Initially the hardware was made more stable. Then the software was upgraded to the latest versions. In November about 1 million historical records were archived from the system and recently, work commenced on updating member details, in particular preferred name as well as address and telephone contacts. This exercise identified some system and data problems which are now fixed.

Special thanks are appropriate to member John McGee for his contribution to the computer system upgrade. His business background and knowledge was very valuable.

Club Banora Golf Club Website

With Twin Towns Board support a Club Banora Golf Club website was established. The site marks the strong partnership relationship with the resident professional, Barry Horton and was built on his earlier Pro Shop focussed site. The website has components that support the Pro Shop, visitors and Golf Section members. It also supports the Diggers Golf Section which is another group within Twin Towns. Basic functionality has been implemented and the site capability continues to grow.

Golf Course Improvements

On the course supervisors Brad Lang and Gary Taylor along with their team continue to bring Club Banora Golf accolades from visitors and members alike. They have completed a great year on the course and we appreciate their efforts. The course is in the best condition for many years.

2011-2 Winners and Representative Members

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Congratulations to all the winners and runners up of all major events during the past year. Thanks to the members that nominated themselves for representative duties during the year in various Pennant Teams.

Pro Shop

Having an active Pro Shop is a real positive for Club Banora club. The Committee and members appreciate the contribution that the Pro Shop makes to the daily running of competitions. Thank you to Barry, Wayne, Glenda and to the others who have contributed in the Pro Shop in the past year.

Management Committee

Again I thank my fellow Management Committee Members who week in, week out give their own time for the benefit of all Golf members. There is a significant commitment of time and effort by each Committee member especially in this start-up year where individual workloads have been higher than might expected.

I say 'thankyou' to the Vice President, Judy Stephen, who remains passionate about ensuring that the Ladies Program is appropriately supported. Her passion is jointly shared by Ladies Captain, Carmel Atkinson, Ladies Committee Member, Helen Smith and Secretary June McFadden who together work tirelessly to ensure that Ladies Golf is of the highest quality. I am very grateful for the special effort of the Secretary who took on new technology challenges to allow the Committee to be more agile with its decision making.

My sincere thanks to Ray Tume who continues to make a substantial contribution as Treasurer. He has ensured that the finances of the Golf Section are strong through sound administration and control. The Management Committee has endorsed Ray's small surplus 2012 Budget which integrates the ordinary revenue of the Golf Section with the special 2011 one off bonus provided by Twin Towns. Ray is an important bridge across the Men's, Ladies' and Veterans' Programs.

I congratulate our Captains; Men's - Ken Mount, Ladies' - Carmel Atkinson and Veterans' - Max Jessop for their efforts in delivering the daily competitions in a professional way. Thank you to Max for continuing as Veterans' Captain and bringing most of ten years experience as captain to the Committee. Ken and Carmel are retiring. Ken Mount is a Golf Section icon, respected by all and a tireless worker for members and the Game. Ken made a major contribution during his three years as Men's Captain. Thank you Ken and also to wife Judy both for her tolerance of the time Ken gave to Golf and for her personal effort in supporting the golfing initiatives managed by Ken. Thank you also to Carmel Atkinson for her work and devotion to Ladies Golf. Well done to the retiring Captains.

2012 will see current Men's Committee Member, Mike Flanagan move to the Men's Captain position. Mike is well known and has a substantial golfing and business background which has proven to be an extremely valuable asset to the Management Committee. He provided terrific underpinning to Ken with the Men's Program and also played a leadership role with

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the use of the competition management technology are related training. Thank you Mike for your many hours of contribution and readiness as a sounding board for refining ideas.

Twin Towns Support

The formation year required the establishment of new procedures and processes that complemented the single Golf Section Constitution. Thank you to the Chairman of the Board Mike Fraser and Board Member Brian Brown along with Executives Rob Smith and Rod Pain for your advice, guidance and support. Twin Town support for the Golf Section in 2011-2 included:

- Golf course support and the substantial maintenance program
- One off bonus of \$13,000 to Golf Section
- Access to copying Golf Section documents
- Clearance of a Club Banora Golf Club logo and related art work
- Endorsement and rental support for the Club Banora Golf Club website including authority to register the website name
- Increased stability of the hardware supporting the Golf Section software and associated support procedures
- Provision of a printer for the Pro Shop
- Initial design for website access to the Golf Section database (when implemented to be used by members for online access to competition results)
- Guidance on installation of a second Pro Shop touch screen

Thank you also to the Half Way House smiling staff who make it a pleasure to join in fellowship after the Golf round.

Sponsors

Sponsors allow us to provide competition prizes and deliver functions in a more quality way. Particular thanks to our major sponsors North Real Estate, Sharp Motors, Lexus of Southport and other companies that help make our competition days and special events a great success. It is important to recognised the lead role that Albert Creed has taken in representing the Golf Section to new and existing sponsors. Albert has a wealth of understanding of the business sector and we are very fortunate to be able to draw on his skill, knowledge and connections. Thank Albert.

Lastly, to you the members, thank you for your support including for functions, raffles and other fund raisers. Thank you to those who worked on delivering functions and to those who work each and every week on our fund raisers. Thank you members for continuing your membership and promoting the benefits of membership to your friends.

To all Golf Section members I wish you good health, good golfing and the quality fellowship that sets Club Banora aside.

President Ken

Men's Captain Report

This being my last report as Club Captain I would like to begin by wishing Mike all the best for the next two years. Thank all my workers who have worked tirelessly in their duties with a special mention to Albert Creed who never ceases to amaze with his ability to acquire sponsors for our golf tournaments and events.

The technology President Ken has brought into our daily competitions, from swiping our golf-link card to acquire a score card, to the end result on the rolling screen, has eliminated a lot of man hours in the committee room making the Captains' job so much easier at presentation time.

Thanks to Brad Lang and his staff for the excellent job they have done on the golf course. Since taking over from the contractor the course has come ahead in leaps and bounds and is once again a pleasure to play. Along with the excellent greens we have to play on, we saw a lot of improvements done during the year from returfing of the 13th 17th and 4th fairways, the surrounds of the 12th green, to some impressive landscape gardens, and In the coming months the wooden bridges will be replaced with concrete ones making it safer for walkers and buggies.

On the 7th of March 2011 we had our course rerated to co-inside with the new handicap and slope system but to date we still don't have any information on the new ratings.

Our first major event for 2011 was the single match play for the Phil Gibbs memorial shield. This was won by Ian Strange from Ian Maggs. Thanks to John Edwards for assistance with the sponsorship.

The pennant season saw another good representation from our members with 5 teams playing for the club.(this being the most teams of any NRDGA club) a great effort by our No1 team to make the final, unfortunately we were beaten 5&2 at Byron.

The Keno 4bbb mixed and men's events were played at district level by the respective teams, but as always it is difficult to advance to the finals at Bonville.

The club championships were keenly contested and saw Dylan Achouche win in a 4hole play- off from a determined Rob Evans in A grade, B grade went to Frank Watego from Adam Douglas while Peter Schy won C grade from Mark Denton, once again thanks to IGT for their continued sponsorship.

For a 7 week period in Sept; and Oct; we played a shortened course while the fairways were being re-turfed and the green renovations were done. During this period the 4bbb match play was to be contested, unfortunately it had to be cancelled because of the time frame and lack of days available before the Christmas break.

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The mixed foursomes which were also to be played in that period were eventually played in November and saw the husband and wife teams of Ken and Judy Mount win A grade and Roy and Judy Stephens take out the B grade title.

Another successful Legacy day saw around \$1000 raised, a great effort from the Saturday golfers for a worthy charity. Mick Mills won the shield with a massive 51 points.

In closing I would like to thank all the members of club Banora golf club for their help and support over the past three years, mainly for their patience and dedication to the club during my first year as captain when the course was in a very deteriorated state. Thanks to Barry and his staff in the pro-shop. Rod Pain, Rob Smith, Bob McGowan and Chrissie Thomas from the main club for their continued help, and the ladies who have been on the combined committee the past 8 months.

Good golfing and good luck

Ken Mount

Ladies' Captain Report

The period of golf for lady members post the formation of Club Banora Golf Club in July 2011 could be best described as one of change. With the decision of the Twin Towns Board to upgrade the course fairways came the introduction of a shortened course for the duration of the upgrade. The Match Committee of Ladies Golf made the decision not to handicap under Golfink during this time. However, since the index for each hole was not adjusted we introduced a local handicap system for this period to make it a more even playing field for all members when competing. This initiative was embraced by the membership. The Match Committee also decided to reorganise the programme so that prestigious events were not played on the shortened course.

On 21 September 2011 the next phase of the handicap system came into play resulting in most players' handicaps now being a truer indication of their golfing ability.

Our pennant teams competed in both Northern Rivers and Gold Coast Pennant competitions with some encouraging results. Our team in Gold Coast Pennant came third and both teams in the Northern Rivers finished out of a place but had some notable wins. Both teams had players competing in Pennant for the first time and this experience will be valuable in the coming years.

One of the most popular events on the calendar is our OBE day. This year it was held on 22 September 2011 on the shortened course. The winner with an outstanding 44 Stableford points was Laurel Duncan. The continued weekly participation by these players aged over eighty is an inspiration to their younger colleagues and long may they continue playing the game.

Melbourne Cup Day had a smaller field than anticipated but 56 players competed for the North Real Estate sponsored event, something they have done for many years and is very much appreciated. John Skerry and Rhoda Way won the mixed event with 45 points. After an enjoyable lunch and presentation the serious business of winning was pursued by many once a year punters who were experts for a day in all things equine.

The Gold Medal play-off for the Medal of Medals was held on 17 November and Marj Storey with a Nett 73 was the winner.

One initiative that has been warmly embraced by membership was the introduction of the Tuesday Tussle competition. This idea was proposed and sponsored by Pam Quiggin with the aim of encouraging participation in Tuesday competition. Entry was free and the best five rounds of a member who played 20 Tuesdays (reduced to 15 due to the course renovations) between March and November being averaged to determine the winner. Alicia Swiatek was the winner in a closely contested event. Sincere thanks to Pam for her sponsorship and enthusiasm to promote golfing opportunities for our lady members.

Our Christmas golf game was unfortunately washed out but this did not dampen the enthusiasm and enjoyment at the luncheon with many of our retired members present.

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These ladies continue their links with us by numerous sponsorships throughout the year and they enjoyed the company, the entertainment, the raffles and buying items from our craft stall - what a wonderful way to finish our golfing year!

As the inaugural Ladies' Captain of Club Banora Golf Club I have felt enormously encouraged by the participation of our membership in assisting in the running of golf. Their generosity with their time to assist in any task required has not only made my job easier but it has ensured that the future and strength of this section of Club Banora Golf Club is in good hands. When nearly fifty per cent of your membership want to be involved you know you have a healthy club. Thank you to each and every one of you.

Sponsorship by Ken and Denise Culpitt of both our Championships and our Foursomes Championships has provided enormous financial assistance to Ladies Golf and is appreciated by all our members. Trophy donors from past and present players allow us to give generous run down and nearest to the pins in daily competitions. Thank you for your continuous generous support. A special thank you to Jenny Mayo and her deputy Nancy Douglas who ensure that all the sponsorships are efficiently arranged in time for weekly presentation.

To my colleagues on the Management Committee a big thank you for your support, encouragement and willingness to adopt changes. It has been a privilege to be part of the change and I know that with Vice President Judy, Secretary, June, Captain Anne and Ladies Representative Helen the voice and interest of Ladies Golf will be well looked after.

Carmel Atkinson

Sub Committee Reports

Match Committee

The Match Committee met on an as needed basis. Matters that were relevant to Men's and Ladies' competition were considered by the three Captains. Where the matter was specific to the Men's, Ladies' or Veterans' competition the issue was considered by the specific Captain and their daily committee.

Finance Sub Committee

The Finance Sub Committee was formed by the Management Committee to consider strategic and tactical matters about Golf Section finances. Sub Committee membership was targeted to those with special interest in financial matters but also ensuring the complete Golf Section membership interest was considered. The Sub Committee comprised Ray Tume – Treasurer and with strong financial background, Mike Flanagan – Men's Committee Member and financial industry background and Judy Stephen – Vice President and small business management. The Sub Committee is chaired by the President.

In 2011-2 the Sub Committee considered and recommend to the Management Committee on the following topics:

- The use of competition fee free days
- Sponsorship distribution across the Golf Section
- Access to new sponsorship
- Sponsorship recognition including thank you letters and invitations to seasonal functions
- The approach to be taken on the cost of producing the 2012 Fixture Book

Finance Sub Committee discussion contributed to the deliberation of the Treasurer when the 2012 Budget was being developed. The detail of the approach to forming the Budget is available from the Treasurer.

Thank you to the Finance Sub Committee members for their important work and to the Treasurer for having a Budget available for discussion at the Annual General Meeting. It noted that previously this was not the case.

Membership Sub Committee

The Management Committee understands the importance of maintaining membership levels and established the Membership Sub Committee with the primary aim of sustaining or increasing the Golf Section membership base.

The Sub Committee was set up to identify, recommend to the Management Committee and implement initiatives which make membership at Club Banora Golf Club more enjoyable.

The Sub Committee is fully representative of the Golf Section and comprises Men's Committee Member – Mike Flanagan, Ladies' Committee Member – Helen Smith and Veterans' Captain Max Jessop. The Sub Committee is chaired by the President.

The Sub Committee provided recommendations to the Management Committee on the following topics:

- Deletion of member detail from the Golflink database
- Establishment and maintenance of a single database of Golf Section membership
- Improved control over member detail provided by Twin Towns to the Golf Section
- Contact with members due to renew prior to their membership expiring
- A Survey of renewing / retiring members on their Banora Golf experience
- Consideration of a common due date for Golf Section Membership

After Management Committee endorsement implementation has commenced on the first two recommendations.

Thank you to the Membership Sub Committee members for their important work.

Technology and Productivity Working Group

To ensure that there was a balanced business approach to the implementation of new technology within the Golf Section, the Management Committee created a Technology Working Group. The Group quickly recognised that their work was very much about making the management of competitions far more efficient. The Working Group took on implementation of the new computer system capability.

An important role for the Group has been to ensure that decisions taken by the Match Committee / Captains are supported by the computer system.

The members of the working group were selected based on their knowledge of Golf combined with their knowledge of computer systems. The Management Committee was keen to ensure that all members of the Golf Section were represented on the Group and asked the follow members to participate

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- Committee Member, Mike Flanagan – long standing experience with Golf administration and result recording
- John Edwards – long standing experience with result recording and Golf administration as well as a working career that included the development of system procedures
- Diane Hughes – long standing experience with result recording and experienced with using the system reporting capability for the Ladies Program

Notable achievements by the Group are

- Development of procedures for generating competition reports
- Training of sufficient members to assist Captains with production of daily competition result sheets
- Specification of new computer system requirements for competition reporting
- Recommendations for the collection and recording of member preferred names
- New procedures for maintaining member detail including change of address and telephone contacts
- 2012 Fixture Book layout and terminology including its access from the Golf Section Website
- Password protection be used when the Club Banora Golf Club website is able to offer on-line competition tee time booking

The results achieved by members of this Group have significantly improved daily competition management. The Group members have put many hours into the implementation of the new technology and continue to provide support.

Thank you to the members of the Technology (and Productivity) Working Group.

Treasurer's Report

February 2012

As all members are aware on the 17 July 2011 the three internal golf sections of Twin Towns Services Club, namely Ladies, Veterans and Men amalgamated to become one club, the Club Banora Golf Club.

The Statement of Income and Expenditure for the period 18 July 2011 to 31 December 2011 shows the Club Banora Golf Club had a surplus of \$17,635.57. For the full year of 2011 the surplus was \$4,605.14.

These two amounts are represented by,

| | July-December 2011 | Full Year 2011 |
|----------|--------------------|----------------|
| Ladies | \$2,327.02 | \$4,247.99 |
| Veterans | \$2,523.38 | \$3,898.77 |
| Men | \$12,785.17 | (\$3,541.82) |
| | \$17,635.57 | \$4,605.14 |

The Club was able to achieve this surplus only thanks to the generous one off grant of \$13,000 from Twin Towns and we thank them for this grant. Without this grant a loss of approximately \$8,000 would have been recorded. This can easily be explained.

- Sponsorship was down by \$6,000.
Von Bibra no longer sponsored.
A timing issue with North Estate.
IGT 2011 sponsorship was paid in 2010.
- Golf Australia changed their financial year for affiliation fees. The fees paid in 2011 represent 18 months of fees. Fees have been paid to June 2012. This amounted to extra payment of \$3,500.

By taking this into account the Club has had a reasonable year financially. This is despite the falling numbers of members and competition rounds of golf.

Membership as at end of December was

| | 2011 | 2010 |
|----------|------------|------------|
| • Ladies | 119 | 131 |
| • Men | <u>357</u> | <u>443</u> |
| Total | 476 | 574 |

Both the Ladies and Veterans contributed well.

All sections of the club have succeeded in reducing expenditure and we will continue to look at ways to save.

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Raffle results for 2011 were once again very good and I would like to thank all members for their generous support and hope that this support continues in 2012. Thank you to all ticket sellers as it would not be possible to achieve the result we did without your help.

As mentioned earlier thank you to Twin Towns for their generous one off grant of \$13,000, paid to the club late in 2011. This money will be returned to the members in some way, i.e. no green fee days etc.

A big thank you to all our 2011 Sponsors. Their contribution is greatly appreciated. If you have the opportunity, please support these organisations and remember to tell them you are from Club Banora Golf Club.

Thank you to the entire 2011 Committee for your assistance. I would also like to thank, Barry Horton and his staff, Rod Pain and all the staff, both here at Club Banora and Recreation Street for all their assistance during the past year.

Thank you to every member that assisted me with my duties as Treasurer, particularly Penny Martlew from the Ladies. Penny has decided to have a rest in 2012 and I look forward to continued support from the ladies.

I feel that as a Club we are in a reasonable financial position, a position that should enable us to progress in the future. With sponsorship becoming more difficult to obtain it is important that we have a strong financial base to call upon if required.

Thank you to all members of the Club Banora Golf Club and I look forward to your continued support in 2012.

Ray Tume
Treasurer, Club Banora Golf Club

Financial Statements

CLUB BANORA GOLF CLUB (CONSOLIDATED)
INCOME STATEMENT
FOR THE PERIOD 18 JULY 2011 - 31 DECEMBER 2011

| | LADIES (L.G) | MEM (MG) | VETERANS (VG) | TOTAL |
|---|--------------|--------------|---------------|--------------|
| Revenue | | | | |
| Competition Fees Credits | \$ 5,025.10 | \$ 19,724.53 | \$ 5,138.19 | \$ 30,887.82 |
| Combined Refile Income | \$ 3,798.84 | \$ 4,663.33 | \$ 4,748.83 | \$ 13,210.00 |
| TTSC Financial Assistance - Membership Fee | \$ 3,501.00 | \$ 10,861.74 | \$ 1,745.45 | \$ 16,008.19 |
| TTSC Financial Assistance - Grant | \$ 2,603.00 | \$ 7,150.00 | \$ 3,250.00 | \$ 13,003.00 |
| Special Events - External | \$ 1,924.00 | - | - | \$ 1,924.00 |
| Special Events - Internal | \$ 1,173.05 | - | - | \$ 1,173.05 |
| Spencer's Trophy Donations | \$ 480.92 | \$ 1,277.72 | \$ 560.55 | \$ 2,319.19 |
| Permit Sponsor Donations | - | - | - | \$ - |
| Championship Fees | - | \$ 904.36 | - | \$ 904.36 |
| Veterans Xmas Function | - | - | \$ 2,111.36 | \$ 2,111.36 |
| Ladies Xmas Function | - | - | - | \$ - |
| Mens Xmas Function | - | \$ 3,236.63 | - | \$ 3,236.63 |
| Mixed Xmas Function | - | \$ 2,034.55 | - | \$ 2,034.55 |
| Open Day | - | - | - | \$ - |
| Shirts and Visits | \$ 31,802 | - | \$ 2085.37 | \$ 33,887.37 |
| Presidents - Captains Day | - | - | - | \$ - |
| Golf Lits Fee Reversal | - | - | - | \$ - |
| Miscellaneous Receipts | - | - | - | \$ - |
| Expenditure | \$ 18,318.87 | \$ 52,385.85 | \$ 17,289.75 | \$ 87,994.47 |
| Competition Prizes | \$ 4,602.36 | \$ 11,592.33 | \$ 3,019.64 | \$ 19,214.33 |
| Competition Trophies - Balls | \$ 502.00 | \$ 484.36 | \$ 3,172.71 | \$ 4,159.07 |
| Competition Trophies - Other | - | - | \$ 372.45 | \$ 372.45 |
| Green Fees for Special Days | \$ 483.64 | \$ 2,219.54 | \$ 800.91 | \$ 3,504.09 |
| Veterans Xmas Function | - | - | \$ 4,696.44 | \$ 4,696.44 |
| Ladies Xmas Function | \$ 1,603.10 | - | - | \$ 1,603.10 |
| Mens Xmas Function | - | \$ 4,636.02 | - | \$ 4,636.02 |
| Mixed Xmas Function | - | \$ 3,535.55 | - | \$ 3,535.55 |
| Open Day | - | - | - | \$ - |
| Catering and Refreshments - Other Functions | \$ 1,032.28 | - | \$ 745.05 | \$ 1,777.33 |
| Saturday Functions-Refreshments | - | \$ 1,690.05 | - | \$ 1,690.05 |
| AGM - Refreshments | - | - | - | \$ - |
| Sunday Functions-Refreshments | - | \$ 689.91 | - | \$ 689.91 |
| Special Events - External | \$ 681.37 | - | - | \$ 681.37 |
| Special Events - Internal | - | - | - | \$ - |
| Weekenday Functions-Refreshments | \$ 180.00 | - | - | \$ 180.00 |
| Parent Expenses | - | - | - | \$ - |
| Golf Lits Fee | \$ 1,547.35 | \$ 3,481.75 | \$ 1,203.19 | \$ 6,232.29 |
| Raffle Prizes | - | - | - | \$ - |
| Printing & Stationery | \$ 82.73 | \$ 83.05 | \$ 33.04 | \$ 198.82 |
| Committee Expenses | - | \$ 690.47 | \$ 193.82 | \$ 884.29 |
| Commemorative Shirts and Badges | - | - | - | \$ - |
| Birthday and Anniversary Expenses | - | - | - | \$ - |
| Miscellaneous Expenditure | \$ 624.70 | \$ 236.75 | \$ 65.46 | \$ 926.91 |
| Abilities Fees | \$ 4,122.30 | \$ 9,710.40 | \$ 661.35 | \$ 14,494.05 |
| Future Books | - | - | - | \$ - |
| Shirts and Visits | - | - | \$ 265.80 | \$ 265.80 |
| Profit / - Loss for the Year | \$ 15,501.05 | \$ 36,610.68 | \$ 15,346.37 | \$ 75,948.00 |
| | \$ 2,327.02 | \$ 12,785.17 | \$ 2,503.38 | \$ 17,615.57 |

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CLUB BANORA GOLF CLUB (CONSOLIDATED)
BALANCE SHEET
AS AT 31 DECEMBER 2011

| Accumulated Funds | LADIES (LG) | MEN (MG) | VETERANS (VG) | TOTAL |
|-----------------------------|--------------|--------------|---------------|--------------|
| Balance 18 July 2011 | \$ 12,289.87 | \$ 19,369.40 | \$ 7,500.04 | \$ 39,159.31 |
| Profit / -Loss for the Year | \$ 2,327.02 | \$ 12,785.17 | \$ 2,523.38 | \$ 17,635.57 |
| Balance 31 December 2011 | \$ 14,616.89 | \$ 32,154.57 | \$ 10,023.42 | \$ 56,794.88 |
| | | | | |
| Petty Cash | \$ 500.00 | \$ 400.00 | \$ 200.00 | \$ 1,100.00 |
| | \$ 15,116.89 | \$ 32,554.57 | \$ 10,223.42 | \$ 57,894.88 |


Treasurer
 R F Tume


President
 K Culpitt

Golf Section Annual Report – March 2012

**CLUB BANORA GOLF CLUB (CONSOLIDATED)
INCOME STATEMENT
FOR THE PERIOD 1 JANUARY 2011 - 31 DECEMBER 2011**

| | LADIES (L/G) | MEN (M/G) | VETERANS (V/G) | TOTAL |
|---|--------------|---------------|----------------|---------------|
| Revenue | | | | |
| Competition Fees Credits | \$ 11,127.38 | \$ 41,770.88 | \$ 8,858.37 | \$ 62,756.63 |
| Combined Raffle Income | \$ 8,812.27 | \$ 14,101.59 | \$ 9,014.24 | \$ 31,928.10 |
| TTSC Financial Assistance - Membership Fee | \$ 4,819.29 | \$ 14,808.32 | \$ 2,118.61 | \$ 21,806.22 |
| TTSC Financial Assistance - Grant | \$ 2,600.00 | \$ 7,100.00 | \$ 3,260.00 | \$ 13,000.00 |
| Special Events - External | \$ 1,961.00 | \$ - | \$ - | \$ 1,961.00 |
| Special Events - Internal | \$ 2,832.09 | \$ - | \$ 1,113.84 | \$ 3,945.93 |
| Sponsors Trophies/Donations | \$ 1,708.10 | \$ 2,150.44 | \$ 788.64 | \$ 4,647.18 |
| Patient Sponsor Donations | \$ - | \$ 545.46 | \$ - | \$ 545.46 |
| Championship Fees | \$ 3,674.78 | \$ 1,154.04 | \$ 2,111.38 | \$ 6,940.20 |
| Veterans Xmas Function | \$ - | \$ 3,238.63 | \$ - | \$ 3,238.63 |
| Ladies Xmas Function | \$ - | \$ 2,004.55 | \$ - | \$ 2,004.55 |
| Mixed Xmas Function | \$ - | \$ - | \$ 2,617.95 | \$ 2,617.95 |
| Open Day | \$ 66.82 | \$ - | \$ 382.37 | \$ 449.19 |
| Shirts and Vests | \$ 66.38 | \$ - | \$ - | \$ 66.38 |
| Presidents - Captains Day | \$ 955.00 | \$ - | \$ - | \$ 955.00 |
| Golf Link Fee Reversal | \$ 188.81 | \$ - | \$ - | \$ 188.81 |
| Miscellaneous Receipts | \$ - | \$ 87,115.41 | \$ 31,243.18 | \$ 118,358.59 |
| Expenditure | | | | |
| Competition Prizes | \$ 9,508.42 | \$ 34,854.42 | \$ 6,372.83 | \$ 40,735.67 |
| Competition Trophies - Balls | \$ 1,803.53 | \$ 16,334.44 | \$ 3,990.89 | \$ 22,128.86 |
| Competition Trophies - Other | \$ 4,013.87 | \$ 2,219.54 | \$ 372.45 | \$ 6,605.86 |
| Grant Fees for Special Days | \$ 1,653.10 | \$ 4,836.02 | \$ 1,737.27 | \$ 7,226.39 |
| Veterans Xmas Function | \$ - | \$ 4,899.44 | \$ 4,899.44 | \$ 9,798.88 |
| Ladies Xmas Function | \$ - | \$ 1,853.10 | \$ - | \$ 1,853.10 |
| Mixed Xmas Function | \$ - | \$ 4,036.02 | \$ - | \$ 4,036.02 |
| Open Day | \$ 1,303.55 | \$ 3,535.95 | \$ 3,038.85 | \$ 7,878.35 |
| Catering and Refreshments - Other Functions | \$ - | \$ 2,957.38 | \$ 3,004.68 | \$ 5,961.86 |
| Saturday Functions-Refreshments | \$ - | \$ - | \$ 878.91 | \$ 878.91 |
| AGM - Refreshments | \$ - | \$ 801.18 | \$ 447.91 | \$ 1,249.09 |
| Sunday Functions Refreshments | \$ 1,385.32 | \$ - | \$ - | \$ 1,385.32 |
| Special Events - External | \$ 1,208.04 | \$ - | \$ - | \$ 1,208.04 |
| Special Events - Internal | \$ 842.72 | \$ 2,672.10 | \$ - | \$ 3,514.82 |
| Wednesday Functions-Refreshments | \$ 1,345.00 | \$ - | \$ - | \$ 1,345.00 |
| Refreshment Expense | \$ 4,061.97 | \$ 7,573.82 | \$ 2,535.81 | \$ 14,171.60 |
| Golf Link Fees | \$ - | \$ - | \$ - | \$ - |
| Raffle Prizes | \$ 216.22 | \$ 251.91 | \$ 56.08 | \$ 524.21 |
| Competition Fee Free Day | \$ - | \$ 3,680.41 | \$ 1,364.82 | \$ 5,045.23 |
| Printing & Stationery | \$ - | \$ - | \$ 141.40 | \$ 141.40 |
| Committee Expenses | \$ - | \$ 137.55 | \$ 116.10 | \$ 253.65 |
| Committee Suits and Badges | \$ 1,064.25 | \$ 947.68 | \$ 135.48 | \$ 2,147.41 |
| Birthdays and Anniversary Expenses | \$ 4,927.30 | \$ 17,438.73 | \$ 881.38 | \$ 23,247.41 |
| Miscellaneous Expenditure | \$ 590.00 | \$ 1,740.00 | \$ 580.00 | \$ 3,910.00 |
| Future Books | \$ - | \$ - | \$ 340.95 | \$ 340.95 |
| Shirts and Vests | \$ - | \$ - | \$ - | \$ - |
| Profit / - Loss for the Year | \$ 4,347.99 | \$ -23,241.82 | \$ 3,898.77 | \$ 4,904.94 |

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**CLUB BANORA GOLF CLUB (CONSOLIDATED)
BALANCE SHEET
AS AT 31 DECEMBER 2011**

| Accumulated Funds | LADIES (LG) | MEN (MG) | VETERANS (VG) | TOTAL |
|-----------------------------|---------------------|---------------------|---------------------|---------------------|
| Balance 1 January 2011 | \$ 10,368.90 | \$ 35,696.19 | \$ 6,124.65 | \$ 52,189.74 |
| Profit / -Loss for the Year | \$ 4,247.99 | \$ -3,541.82 | \$ 3,898.77 | \$ 4,605.14 |
| Balance 31 December 2011 | <u>\$ 14,616.89</u> | <u>\$ 32,154.37</u> | <u>\$ 10,023.42</u> | <u>\$ 56,794.68</u> |
| | | | | |
| Petty Cash | \$ 500.00 | \$ 400.00 | \$ 200.00 | \$ 1,100.00 |
| | <u>\$ 15,116.89</u> | <u>\$ 32,554.37</u> | <u>\$ 10,223.42</u> | <u>\$ 57,894.68</u> |

 Treasurer
 R F Tume
 President
 K Culpitt

Golf Section Annual Report – March 2012

CLUB BANORA GOLF CLUB (CONSOLIDATED)

STOCK ON HAND AS AT 31 DECEMBER 2011

The following Stock are only for Members as Trophies or Gifts and not for sale:

| | LADIES | MEN | VETERANS | |
|-------------------------|-------------|-------------|-------------|---------------------|
| GOLF BALLS | 228 | 3329 | 863 | 4420 |
| GOLF BALL VALUE | \$ 621.80 | \$ 9,078.85 | \$ 2,353.57 | \$ 12,054.22 |
| | | | GST | \$ 1,205.60 |
| | | | | \$ 13,260.00 |
| COLES / MYER GIFT CARDS | \$ 420.00 | | | \$ 420.00 |
| | | | GST | \$ - |
| | | | | \$ 420.00 |
| TOTAL STOCK VALUE | \$ 1,041.80 | \$ 9,078.85 | \$ 2,353.57 | \$ 12,474.22 |
| | | | GST | \$ 1,205.60 |
| | | | | \$ 13,680.00 |

PETTY CASH AS AT 31 DECEMBER 2011

| | | | | |
|--|-----------|-----------|-----------|--------------------|
| | \$ 500.00 | \$ 400.00 | \$ 200.00 | \$ 1,100.00 |
|--|-----------|-----------|-----------|--------------------|

GIFT VOUCHERS OUTSTANDING AS AT 31 DECEMBER 2011

| | | | | |
|--|-------------|-------------|-------------|---------------------|
| | \$ 1,320.00 | \$ 7,448.17 | \$ 2,574.54 | \$ 11,342.71 |
| | | | GST | \$ 1,134.28 |
| | | | | \$ 12,477.00 |

R F Tume
Treasurer - Club Banora Golf Club

Appreciation and Acknowledgement of Our Sponsors

We wish to extend our appreciation and acknowledgement of our sponsors who have supported the Golf Section throughout the year.

North Real Estate Tweed Heads

Sharp Motors

Lexus of Southport

I.G.T. International Gaming Technology

Barry & Kristine Horton

Galileo's Pizza Cafe

Ken Mount Bobcat Hire

Max Jessop

Graham Church

Johnnie Walker Scotch Whisky

Solo Waste

L'Oreal

Ken & Denise Culpitt

Chris & Theresa von Oppeln

John & Liz Edwards

Hahn Brewery

Performance Against Strategic Objectives

| Golf Section Objectives | Strategies for achieving Objectives | Outcomes against Strategies |
|--|---|--|
| <p>To promote and encourage the sport of golf and to encourage good fellowship among members of TTSC and the Section</p> | <p>Sport of Golf</p> <ul style="list-style-type: none"> • Encourage members to follow Golf Course protocols • Seek and retain competition prize sponsorship • Improve competition administration <p>Good Fellowship</p> <ul style="list-style-type: none"> • Improve member communication and understanding Club Banora Golf administration • Maintain the quality of annual functions • Foster participation at post competition presentations | <ul style="list-style-type: none"> • Member awareness of Golf Course protocol increased through Fixture Book publication and course notices of Match Committee Decisions • Replacement sponsor gained for major events • Greater promotion of sponsors implemented • Significant implementation of new technology to support competition management • Newsletter on Golf administration introduced (7 editions published) • Club Banora Golf Club website establish • Competition fee free days and subsidised annual functions implemented in 2011-2 • Lead times to presentations shortened • Additional teams events introduced to promote wider interest in Sunday mixed competitions |
| <p>To affiliate with such other Association or Associations as may be required for registration of the Section.</p> | <ul style="list-style-type: none"> • Review affiliations by predecessor Golf Sections | <ul style="list-style-type: none"> • The revised structure of Club Banora Golf advised to all relevant affiliate associations and affiliated memberships retained |

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| | | |
|---|--|---|
| <p>To obtain from TTSC authority to use the Golf Course and Other Facilities to enable the sport of golf to be played or for other activities pursuant to the objectives.</p> | <ul style="list-style-type: none"> • Establish single formal communication with Twin Towns through Golf Section Secretary • Routinely seek advice from Twin Towns on all new initiatives | <ul style="list-style-type: none"> • TT communication protocol developed by Management Committee • Advice sought on all new initiatives |
| <p>To do such other things as shall bring credit to the sport of golf, TTSC and the Section.</p> | <ul style="list-style-type: none"> • Improve administration of Golf Section | <ul style="list-style-type: none"> • Financial reform consistent with single Golf Section structure implemented • Greater agility for management decision making implemented by Committee • Increased use of technology implemented to improve member experience |
| <p>To act at all times in accordance with the Rules and Regulations of TTSC.</p> | <ul style="list-style-type: none"> • Seek Twin Towns advice on matters of process | <ul style="list-style-type: none"> • Regular requests made to Twin Towns concerning practice and procedure • Request for advice rate is approximately 1 .5 per month |

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CLUB BANORA GOLF CLUB INAUGURAL GENERAL MEETING SUNDAY 17 JULY 2011 AT 5:08 PM, ISLAND HOUSE MINUTES

PRESENT: 117 members.

OBSERVERS: Mike Fraser (Chairman), Ross O'Leary, Rob Smith, Geoff Lord, Rod Pain.

The meeting was chaired by Mr Michael Fraser.

At the conclusion of this meeting the Veterans Golf, Ladies Golf, and Mens Golf sections will be formally dissolved and all funds of those sections will be transferred to the new Club Banora Golf Club section as per the motions passed at the three EGM's held over the preceding 6 days.

Election and appointment of Office Bearers:

- President – Ken Culpitt (elected by ballot)
- Vice President – Judith Stephen (elected by ballot)
- Secretary – June McFadden (elected from the floor unopposed)
- Treasurer – Ray Tume (elected unopposed)
- Male Captain – Ken Mount (elected unopposed)
- Female Captain – Carmel Atkinson (elected unopposed)
- Veteran Captain – Max Jessop (elected from the floor unopposed)
- Male Committee – Michael Flanagan (elected unopposed)
- Female Committee – Helen Smith (elected unopposed)

Moved Pam Quigan, seconded Ray Tume, that the ballot papers be destroyed.

CARRIED

Michael Fraser congratulated the committee of the newly formed Club Banora Golf Club.

There being no further business, the meeting closed at 5:34 p.m.

M. FRASER
CHAIRMAN